## **Andrew Keatts**

From: Major, Ray

Sent: Friday, November 20, 2015 8:51 AM

**To:** Messen, Dmitry

**Subject:** RE: Annual growth rate Taxable Retail Sales (TRS)

wtf

Ray Major Chief Economist (619) 595-5668

San Diego Association of Governments (SANDAG)



401 B Street, Suite 800, San Diego, CA 92101

www.sandag.org

From: Messen, Dmitry

Sent: Friday, November 20, 2015 8:47 AM

To: Major, Ray

**Subject:** RE: Annual growth rate Taxable Retail Sales (TRS)

I can think of another popular 3 letter acronym

**From:** Major, Ray

Sent: Friday, November 20, 2015 8:45 AM

To: Messen, Dmitry

Subject: RE: Annual growth rate Taxable Retail Sales (TRS)

omg

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From: Messen, Dmitry

Sent: Friday, November 20, 2015 8:44 AM

To: Major, Ray

Subject: RE: Annual growth rate Taxable Retail Sales (TRS)

Yes (1.31%)

Average wage in SR13 (in constant 2014 dollars)

2012: \$58,852 2050: \$96,523 From: Major, Ray

Sent: Friday, November 20, 2015 8:39 AM

To: Messen, Dmitry

**Subject:** RE: Annual growth rate Taxable Retail Sales (TRS)

And series 13 forecasts 1.3%?

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From: Messen, Dmitry

Sent: Friday, November 20, 2015 8:35 AM

To: Major, Ray

**Subject:** RE: Annual growth rate Taxable Retail Sales (TRS)

Yes (0.69)

From: Major, Ray

Sent: Friday, November 20, 2015 8:34 AM

**To:** Messen, Dmitry

Subject: RE: Annual growth rate Taxable Retail Sales (TRS)

Is .7 the average increase over the past 40 years?

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From: Messen, Dmitry

Sent: Friday, November 20, 2015 8:31 AM

**To:** Major, Ray

**Subject:** RE: Annual growth rate Taxable Retail Sales (TRS)

Use the tab named "QCEW"

From: Major, Ray

Sent: Friday, November 20, 2015 8:26 AM

To: Messen, Dmitry

Subject: RE: Annual growth rate Taxable Retail Sales (TRS)

Remember the chart you showed yesterday that had the annual % change by year and rolling average? Can you send me that data? I can calculate it from there, O know it's confusing

## Ray Major Chief Economist (619) 595-5668

San Diego Association of Governments (SANDAG)



401 B Street, Suite 800, San Diego, CA 92101 www.sandag.org

From: Messen, Dmitry

Sent: Friday, November 20, 2015 8:05 AM

**To:** Major, Ray

Subject: RE: Annual growth rate Taxable Retail Sales (TRS)

Could you please clarify? Annual growth in population and TRS? Actual (historical data)?

From: Major, Ray

Sent: Thursday, November 19, 2015 7:17 PM

To: Messen, Dmitry

Subject: RE: Annual growth rate Taxable Retail Sales (TRS)

I would like to calculate the number of years we had over 1.3 growth, and how many between 1.3 and .8 and how many below. 8 (I'm assuming .8 is the average of the series)

Sent from my Verizon Wireless 4G LTE smartphone

----- Original message -----

From: "Messen, Dmitry" < Dmitry. Messen@sandag.org>

Date: 11/19/2015 6:09 PM (GMT-08:00) To: "Major, Ray" < Ray. Major@sandag.org>

Cc: "Flyte, Daniel" < <u>Daniel.Flyte@sandag.org</u>>, "Daniels, Clint" < <u>Clint.Daniels@sandag.org</u>>, "Mukherjee,

 $Sanchita "<\!\!\underline{Sanchita}.\underline{Mukherjee@sandag.org}\!\!>, "Miller, Jim"<\!\!\underline{Jim.Miller@sandag.org}\!\!>, "Sanz, Elias"$ 

<<u>Elias.Sanz@sandag.org</u>>, "Cortes, Rachel" <<u>Rachel.Cortes@sandag.org</u>>

Subject: Annual growth rate (AGR) in Population and Taxable Retail Sales (TRS)

Ray,

Here's the chart you asked for.

TRS is in constant dollars (in current dollars, the rate would be slightly higher).

In the new model (SR14?), the absolute increase in TRS follows the increase in personal money income. In turn, the increase in personal money income has 3 sources:

- 1. Increase in real average wage
- 2. Increase in the number of jobs (more people → more jobs)
- 3. Increase in the volume of unearned personal income (more people → more unearned income)